

The Reliable Automatic Sprinkler Co. Inc.

Manufacturer & Global Distributor of Fire Protection Products

April 22, 2025

Dear Valued Customer,

As global economic and geopolitical conditions continue to evolve, Reliable faces significant cost increases from rising tariffs, trade policies, and related factors. While we continue to invest in automation, distribution, and order processing improvements, these efforts cannot fully absorb the current cost pressures.

As such, we must implement a price increase on Reliable manufactured products effective May 12, 2025. These necessary increases will average between 10-14% and will affect our Sprinklers, Valves, Replacement Parts, and Special Hazards/Special Systems.

To receive current pricing, orders must be placed **prior to the close of business on Monday**, **May 12**, **2025**, and shipped no later than the close of business on **Friday**, **May 16**. All orders placed at current pricing will be accepted subject to product availability. Orders received after **Monday**, **May 12**, **2025**, will only be accepted at the new pricing levels.

We will make the new list pricing available in advance on our website www.reliablesprinkler.com.

We thank you for your understanding and appreciate your continued support for The Reliable Automatic Sprinkler Co. Inc. We will continue to provide you with superior quality, technology, and service while striving for cost efficiencies, especially during these challenging economic times.

Sincerely,

John M. McNamara, President