



Reliable Automatic Sprinkler Co., Inc.
Manufacturer & Distributor of
Fire Protection Equipment

November 1, 2021

Dear Valued Customer,

Due to continued dramatic cost increases in raw material, labor, and logistics, Reliable must implement an increase of our list prices globally. These necessary increases will impact our Sprinklers, Valves, Replacement Parts, and Special Hazards/Special Systems and will average 8-9%.

Orders must be placed prior to Monday, January 3, 2022 and shipped no later than the close of business on Monday January 31, 2022 to receive current pricing. All orders placed at current pricing will be accepted subject to product availability, and orders received after Thursday December 30, 2021 will only be accepted at the new pricing levels.

Pricing can be accessed through Reliable's online purchasing program called [Reliable eStore](#) for those customers that are utilizing this purchasing program. We will also make the new list pricing available in advance on our website, www.reliablesprinkler.com.

We thank you for your understanding and continued support of Reliable Automatic Sprinkler Company. We will continue to provide you with superior quality, technology and service while striving for cost efficiencies, especially during these challenging economic times.

Sincerely,

A handwritten signature in black ink that reads "John M. McNamara". The signature is written in a cursive, flowing style.

John M. McNamara
Vice President, Corporate Sales