



## SYSTEM COMPONENTS PRICING UPDATE

Dear Customer:

Reliable® was recently informed of a price increase from the following vendor:

|                     |   | Average %       | Effective   |
|---------------------|---|-----------------|-------------|
| <u>Manufacturer</u> | <u>Products</u>                                   | <u>Increase</u> | <u>Date</u> |
| Noble Company       | FireFighter® PG 30 Propylene Glycol Antifreeze    | 11%             | Nov-1-2021  |
| Noble Company       | FireFighter® PG 38 Propylene Glycol<br>Antifreeze | 11%             | Nov-1-2021  |

Because of this, Reliable® will be adjusting these list prices for all customers on November 1, 2021. This increase comes to Reliable from Noble because of a significant disruption in raw material supply and costs from Noble Company's raw material suppliers. In addition, there is a shortage of plastic pails, and they will be substituting some plain white pails with labels rather than the screen-printed pails that you are accustomed to receiving.

Please take the time to review your requirements for the products listed above and place an order with us prior to October 25<sup>th</sup> for shipment no later than October 29<sup>th</sup>, 2021. In addition, there could be limited supplies so pricing will only hold as long as material is available. We will not be able to hold pricing or ship product at the old price when supplies are depleted and not after October 29<sup>th</sup>, 2021.

Our amended pricing will be posted on the Reliable® website at <a href="www.reliablesprinkler.com">www.reliablesprinkler.com</a>. Please download it from our site.

All of us at Reliable® want to thank you for your business and continued support of Reliable's System Components product line.

Sincerely,

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Vice President, System Components

