



SYSTEM COMPONENTS PRICING UPDATE

Dear Customer,

Reliable® was recently informed of price increases from the following vendors:

Manufacturer	Products	Average % Increase	Effective Date
Elmdor [®]	Access Panels	5% - 20%	11-1-2021
TOLCO™	Hanger Products	5% - 6%	11-1-2021
United Brass	Valves	6% - 7%	11-1-2021
System Sensor [®]	All Products	4% - 5%	11-1-2021
ASC/Anvil [®]	Hanger Products	11% - 14%	11-1-2021
ASC/FPPI [®]	All Products	7% - 8%	11-1-2021
Reliable [®]	Rascoflex	6% - 8%	11-1-2021
Reliable [®]	Small Diameter Butterfly Valves	7% - 8%	11-1-2021
Reliable [®]	Trim Valve	7% - 8%	11-1-2021
Reliable®	FDC Equipment and Hose Valves	7% - 8%	11-1-2021
Various Manufacturers	Steel Nipples	5% - 6%	11-1-2021
ITW Buildex	Hanger Products	8% - 9%	11-1-2021

Because of these announced increases, Reliable[®] will be adjusting list prices for these products for all customers on November 1, 2021. As always, we regret the fact that we must raise our prices, but we do so only as a result of the increases that we receive from our manufacturing partners.

Please take the time to review your requirements for the products listed above and place an order with us prior to October 25, 2021 for shipment no later than October 29, 2021. We will not be able to hold pricing or ship product at the old price after October 29, 2021.

Our amended pricing will be posted on the Reliable[®] website at <u>www.reliablesprinkler.com</u>. Please download it from our site.

All of us at Reliable[®] want to thank you for your business and continued support of Reliable's System Components product line.

Sincerely,

Rex Schwendiman Vice President, System Components



Reliable Automatic Sprinkler Co., Inc. Manufacturer and Distributor of Fire Protection Equipment