



Reliable Automatic Sprinkler Co., Inc.
Manufacturer & Distributor of
Fire Protection Equipment

July 6, 2022

Dear Valued Customer,

Due to continued dramatic increases in raw material, labor, and supply chain related costs, we must implement a 10% increase on Reliable manufactured products. These necessary increases will impact our Sprinklers, Valves, Replacement Parts, and Special Hazards/Special Systems.

Orders must be placed prior to the close of business on Friday, July 29, 2022 and shipped no later than the close of business on Friday, September 2, 2022 to receive current pricing. All orders placed at current pricing will be accepted subject to product availability, and orders received after Friday, July 29, 2022 will only be accepted at the new pricing levels.

For those customers that are utilizing the purchasing program, pricing can be accessed through the Reliable [eStore](#). We will also make the new list pricing available in advance on our website, www.reliablesprinkler.com.

We thank you for your understanding and appreciate your continued support for Reliable Automatic Sprinkler Co., Inc. We will continue to provide you with superior quality, technology, and service while striving for cost efficiencies, especially during these challenging economic times.

Sincerely,

A handwritten signature in black ink that reads "John M. McNamara". The signature is written in a cursive style.

John M. McNamara
Vice President, Corporate Sales