



SYSTEM COMPONENTS PRICING UPDATE

Dear Customer:

Reliable® was recently informed of a price increase from the following vendor:

<u>Manufacturer</u>	<u>Products</u>	<u>Average % Increase</u>	<u>Effective Date</u>
Zurn Wilkins	Wilkins Backflow Preventers and Fire Protection Valves	15% - 16%	July-1-2021

Because of this, Reliable will be adjusting these list prices for all customers on July 1, 2021. As always, we regret the fact that we must raise our prices, but we do so only as a result of the increases that we receive from our manufacturing partners. This price increase was announced to us on short notice and Wilkins has stated that the reason for the increase is a rapid increase in the cost of brass. Therefore, Wilkins will not allow any exceptions to the July 1, 2021 date. In addition, there could be allocation limitations to the number of products that we can buy before the price increase occurs, so it is important to place your orders before the June 25, 2021 deadline.

Please take the time to review your requirements for the products listed above and place an order with us prior to June 25, 2021 for shipment no later than June 30, 2021. We will not be able to hold pricing or ship product at the old price after July 1, 2021.

Amended pricing will be posted on the Reliable website just prior to the effective date. Please download the new prices from www.reliablesprinkler.com.

All of us at Reliable want to thank you for your business and continued support of Reliable's System Components product line.

Sincerely,

Rex Schwendiman
Vice President, System Components



Reliable Automatic Sprinkler Co., Inc.
Manufacturer and Distributor of Fire Protection Equipment