



SYSTEM COMPONENT PRICING UPDATE

Dear Customer:

Reliable was recently informed of price increases from the following vendors:

<u>Manufacturer</u>	<u>Products</u>	<u>Average % Increase</u>	<u>Effective Date</u>
System Sensor	All Electrical Devices	3%-4%	07-1-2019
Ames/Watts	Backflow and other associated devices	4%-15%	07-1-2019

Because of this, Reliable will be adjusting these list prices for all our customers on July 1, 2019. We are sorry for the short notice on these two increases but they came to us as a result of the tariff increases that have affected components parts from China that are used in the manufacturing of these product lines. As always, we regret the fact that we must raise our prices, but we do so only as a result of the increases that we receive from our manufacturing partners.

Please take the time to review your requirements for the products listed above and place an order with us prior to June 24, 2019 for shipment no later than June 28, 2019. We will not be able to hold pricing or ship product at the old price after June 28, 2019.

Our amended pricing will be posted on the Reliable website at www.reliablesprinkler.com. Please download it from our site.

All of us at Reliable want to thank you for your business and continued support of Reliable's System Component product line.

Sincerely,

Rex Schwendiman
Vice President, System Components



Reliable Automatic Sprinkler Co., Inc.
Manufacturer and Global Distributor of Fire Protection Products