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## SYSTEM COMPONENT PRICING UPDATE

Dear Customer:

Reliable was recently informed of price increases from the following vendors:

<u>Manufacturer</u>	<u>Products</u>	<u>Average % Increase</u>	<u>Effective Date</u>
Anvil	SPF Grooved Products	15%	01-07-2019
Anvil	SPF Cast Iron	15%	01-07-2019
Anvil	SPF Ductile Iron	15%	01-07-2019
Anvil	SPF O-lets	15%	01-07-2019
Anvil	SPF Malleable	15%	01-07-2019
Anvil	SPF Welded Steel Nipples	15%	01-07-2019
RASCO	OS&Y Valves, Check Valves PIV Valves and Posts	15%	01-07-2019
RASCO	Butterfly Valves	5%	01-07-2019

Because of this, Reliable will be adjusting these list prices for all our customers on January 7, 2019. As always, we regret the fact that we must raise our prices, but we do so only as a result of the increases that we receive from our manufacturing partners. The reason stated is the additional 301 Tariff being put into place on these goods from China, as well as other factors that are affecting the production costs of these products. Our goal at Reliable has been and continues to be to provide our customers with quality products at competitive prices.

Please take the time to review your requirements for the products listed above and place an order with us prior to December 31, 2018 for shipment no later than January 4, 2019. We will not be able to hold pricing or ship product at the old price after January 4, 2019.

Our amended pricing will be posted on the Reliable website at [www.reliablesprinkler.com](http://www.reliablesprinkler.com). Please download it from our site.

All of us at Reliable want to thank you for your business and continued support of Reliable's System Component product line.

Sincerely,

Rex Schwendiman  
Vice President, System Components



Reliable Automatic Sprinkler Co., Inc.  
Manufacturer and Global Distributor of Fire Protection Products