



SYSTEM COMPONENT PRICING UPDATE

Dear Customer:

Reliable was recently informed of price increases from the following vendors:

| <u>Manufacturer</u> | <u>Products</u> | <u>Average % Increase</u> | <u>Effective Date</u> |
|------------------------|-------------------------|---------------------------|-----------------------|
| Nibco Fire protection | Bronze Valves | 3-5% | 02-11-2019 |
| Amtrol Fire Protection | Expansion Tanks | 8-9% | 02-11-2019 |
| United Brass | Brass and Bronze Valves | 5-6% | 02-11-2019 |

Because of this, Reliable will be adjusting these list prices for all customers on February 11, 2019. As always, we regret the fact that we must raise our prices, but we do so only as a result of the increases we receive from our manufacturing partners. Our goal at Reliable has been and continues to be to provide our customers with a quality product at a competitive price.

Please take the time to review your requirements for the products listed above and place an order with us prior to for shipment no later than February 4th, 2019. We will not be able to hold pricing or ship product at the old price after February 8th, 2019.

Our amended pricing will be posted on the Reliable website at www.reliablesprinkler.com. Please download it from our site.

Reliable continues to strive to be your **ONE SOURCE** for all your fire protection product needs and we will continue to provide you with the best quality, service, and price in the industry. Call us and let us get everything you need to the jobsite when you need it.

All of us at Reliable want to thank you for your business and continued support of Reliable's System Component product line.

Sincerely,

Rex Schwendiman
Vice President, System Components



Reliable Automatic Sprinkler Co., Inc.
Manufacturer and Global Distributor of Fire Protection Products