



## SYSTEM COMPONENTS PRICING UPDATE!

January 2012

Dear Customer:

Reliable was recently informed of price increases from the following vendors:

<u>Manufacturer</u>	<u>Products</u>	<u>Average % Increase</u>	<u>Effective Date</u>
PHD	Hanger Equipment	10 to 11%	Mar-5-2012
Spears	One Step Cement	6 to 7%	Mar-5-2012

Because of these increases, Reliable will be increasing list prices to all of our customers on **March 5, 2012**. We regret the fact that we have to raise our prices, but we do so only as a result of the increases that we receive from our manufacturing partners. Our goal at Reliable has been and continues to be to provide our customers with a quality product at a competitive price.

Please take the time to review your requirements for all products manufactured by the companies listed above and place an order with us prior to **February 27, 2012** for shipment no later than **March 2, 2012**. We will not be able to hold pricing or ship product at the old price after **March 2nd**.

In addition we will be updating our System Components price sheets in order to better serve our customers.

Our amended pricing will be posted on the Reliable website at [www.reliablesprinkler.com](http://www.reliablesprinkler.com) and will be available on February 17, 2012. They can be downloaded from the site.

All of us at Reliable want to thank you for your business and continued support of Reliable's System Components product line.

Sincerely,

Rex Schwendiman  
Vice President, System Components