



TECHNOLOGY • QUALITY • SERVICE

System Components Pricing Update!

January 2011

Dear Customer:

Reliable was recently informed of price increases from the following vendors:

<u>Manufacturer</u>	<u>Products</u>	<u>Avg. % Increase</u>	<u>Effective Date</u>
• Ames/Watts	Backflow Preventers	4 to 11 %	Feb-1-2011
• Wilkins	Backflow Preventers	4 to 11 %	Feb-1-2011
• United Brass	Brass Valves	8 to 9 %	Feb-1-2011
• Unique/Sigma	Weld O-lets	9 %	Feb-1-2011
• Nibco	Brass Valves, Wall Posts, & Butterball Valves	7 to 11 %	Feb-1-2011
• Spears	One Step Cement	7%	Feb-1-2011
• Anvil/Star	Foreign Cast Iron & Foreign Ductile Iron	8 to 9 %	Feb-1-2011

Because of these increases, Reliable will be increasing List Prices to all of our customers on **February 1, 2011**. We regret the fact that we have to raise our prices, but we do so only as a result of the increases that we receive from our manufacturing partners. Our goal at Reliable has been and continues to be to provide our customers with a quality product at a competitive price.

Please take the time to review your requirements for all products manufactured by the companies listed above and place an order with us prior to **January 24, 2011** for shipment no later than **January 28, 2011**. We will not be able to hold pricing or ship product at the old price after **February 1, 2011**.

In addition, we will be updating our System Components price pages in order to better serve our customers. Our amended pricing will be posted on the Reliable website at www.reliablesprinkler.com and will be available on January 21. The file can be downloaded from the site.

All of us at Reliable want to thank you for your business and continued support of Reliable's System Components product line.

Sincerely,

Rex Schwendiman
Vice President, System Components