



TECHNOLOGY • QUALITY • SERVICE

System Components Pricing Update!

October 2008

Dear Customer:

Reliable was recently informed of a price increase effective November 3, 2008 from the following vendor - Spears. The increase will be as follows:

- **Spears Solvent Cement** **7 to 9 %**

Because of this increase, Reliable will be increasing List Prices to all of our customers on November 3, 2008. We regret the fact that we have to raise our prices, but we do so only as a result of the increases that we receive from our manufacturing partners. Our goal at Reliable has been and continues to be to provide our customers with a quality product at a competitive price.

Please take the time to review your requirements for Spears Solvent Cement, and place an order with us prior to October 24, 2008 for shipment no later than October 31, 2008. We will not be able to hold pricing or ship product at the old price after October 31st

In addition we will be updating our System Components price sheets in order to better serve our customers.

Our amended pricing will be posted on the Reliable website at www.reliablesprinkler.com and will be available as soon as possible. The file can be downloaded from the site.

All of us at Reliable want to thank you for your business and continued support of Reliable's System Components product line.

Sincerely,

Rex Schwendiman
Vice President, System Components