



TECHNOLOGY • QUALITY • SERVICE

System Components Pricing Update!

July 2008

Dear Customer:

Reliable was recently informed of price increases effective September 1, 2008 from the following vendors: Anvil, Harvel, Spears, Erico, ITW Buildex, Ames, and Gast. The increases will be as follows:

- **Anvil Foreign SPF Grooved Products** 12 to 13 %
- **Anvil Foreign SPF Cast Iron and Ductile Iron Fittings** 12 to 13 %
- **Anvil Foreign SPF Weld Out-lets** 11 to 12 %
- **Ames Products** 3 to 6 %
- **Gast Air Compressors** 4 to 8 %
- **Spears CPVC Standard Fittings** 7 to 8 %
 - **Straight Adaptors** 17 to 18 %
 - **Grooved Adaptors** 20 to 21 %
- **ITW Buildex Sammy Super Screws** 5 to 7 %
- **Harvel CPVC Pipe** 9 to 10 %
- **Erico Hangers** 20 to 25 %

Because of these increases, Reliable will be increasing List Prices to all of our customers on **September 1, 2008**. We regret the fact that we have to raise our prices, but we do so only as a result of the increases that we receive from our manufacturing partners. Our goal at Reliable has been and continues to be to provide our customers with a quality product at a competitive price.

Please take the time to review your requirements for all products manufactured by Anvil, Ames, Gast, Spears CPVC Fittings, Sammy Super Screws, Harvel CPVC Pipe, and Erico Hangers, and place an order with us prior to August 22, 2008 for shipment no later than August 29, 2008. We will not be able to hold pricing or ship product at the old price after August 29th.

In addition we will be updating our System Components price sheets in order to better serve our customers.

Our amended pricing will be posted on the Reliable website at www.reliablesprinkler.com and will be available on August 15th. The file can be downloaded from the site.

All of us at Reliable want to thank you for your business and continued support of Reliable's System Components product line.

Sincerely,

Rex Schwendiman
Vice President, System Components