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## System Components Pricing Update!

May 2008

Dear Customer:

Reliable was recently informed of price increases effective June 16, 2008 from the following vendors: Anvil, Nibco, Flexhead, Tolco, United Brass, Vulcan, ITW Buildex, and Harvel Pipe. The increases will be as follows:

- |   |            |
|---|------------|
| • Anvil Domestic Gruvlok Products                   | 8 to 13 %  |
| • Anvil Foreign SPF Grooved Products                | 8 to 13 %  |
| • Anvil Domestic Cast Iron Fittings                 | 9 to 10 %  |
| • Anvil Foreign Cast Iron and Ductile Iron Fittings | 12 to 15 % |
| • Anvil Merit Weld Products                         | 18 to 20 % |
| • Nibco Valve Equipment                             | 7 to 14 %  |
| • Tolco Hanger Equipment                            | 8 to 15 %  |
| • United Brass Valve Equipment                      | 6 to 7 %   |
| • ITW Buildex Sammy Super Screw                     | 6 to 7 %   |
| • Vulcan Threaded Rod                               | 20 to 25 % |
| • Flexhead  | 5 to 8%    |
| • Harvel CPVC Pipe                                  | 9 to 10 %  |

In addition to the above announced increases we are anticipating an additional increase for CPVC Fittings of 10 % during the month of June. This increase will be announced as soon as it is received.

Because of these increases, Reliable will be increasing List Prices to all of our customers on **June 16, 2008**. We regret the fact that we have to raise our prices, but we do so only as a result of the increases that we receive from our manufacturing partners. Our goal at Reliable has been and continues to be to provide our customers with a quality product at a competitive price.

Please take the time to review your requirements for all products manufactured by Anvil, Nibco, Tolco, United Brass, Vulcan ATR, Sammy Super Screws, Harvel and Spears CPVC Pipe and Fittings, and Flexhead, and place an order with us prior to June 6th for shipment no later than June 20, 2008. We will not be able to hold pricing or ship product at the old price after June 20th.

In addition we will be updating our System Components price sheets in order to better serve our customers.

Our amended pricing will be posted on the Reliable website at [www.reliablesprinkler.com](http://www.reliablesprinkler.com) and will be available on June 7th. The file can be downloaded from the site.

All of us at Reliable want to thank you for your business and continued support of Reliable's System Components product line.

Sincerely,

Rex Schwendiman  
Vice President, System Components