



TECHNOLOGY • QUALITY • SERVICE

System Components Pricing Update!

September 2008

Dear Customer:

Reliable was recently informed of price increases effective November 3, 2008 from the following vendors: Anvil, Seminole, and Nibco. The increases will be as follows:

- | | |
|---|-------------------|
| • Anvil Domestic Gruvlok Products | 12 to 13 % |
| • Anvil Domestic Cast Iron and Malleable Iron Products | 7 to 10 % |
| • Seminole Nipple Products | 15 % |
| • Nibco Gate Valve Products | 5 to 15 % |

Because of these increases, Reliable will be increasing List Prices to all of our customers on **November 3, 2008**. We regret the fact that we have to raise our prices, but we do so only as a result of the increases that we receive from our manufacturing partners. Our goal at Reliable has been and continues to be to provide our customers with a quality product at a competitive price.

Please take the time to review your requirements for all products manufactured by Anvil, Seminole and Nibco, and place an order with us prior to October 24, 2008 for shipment no later than October 31, 2008. We will not be able to hold pricing or ship product at the old price after October 31st.

In order to keep our customers more competitive, we have also negotiated a **REDUCTION** in our original price increase on Erico Hangers and those reductions were already put into place during the month of September. We hope that by offering this reduction it will help you to be more competitive on your projects going forward.

In addition we will be updating our System Components price sheets in order to better serve our customers.

Our amended pricing will be posted on the Reliable website at www.reliablesprinkler.com and will be available as soon as possible. The file can be downloaded from the site.

All of us at Reliable want to thank you for your business and continued support of Reliable's System Components product line.

Sincerely,

Rex Schwendiman
Vice President, System Components