



TECHNOLOGY • QUALITY • SERVICE

Newsletter

# System Components Pricing Update!

August 2007

Dear Customer:

Reliable was recently informed of price increases effective September 17, 2007 from Anvil/Star, Ames/Watts, AGF Test and Drain and Tolco Hangers. The increases will be as follows:

- **Anvil Domestic Gruvlok - Fire Protection** 5 to 6 %
- **SPF/Anvil Grooved Products for Fire Protection Import** 6 to 13 %
- **SPF/Anvil Cast Iron Threaded Fittings Import** 13 to 15 %
- **SPF/Anvil Ductile Iron Threaded Fittings Import** 16 to 17 %
- **SPF/Anvil Ductile Iron Flanged Fittings Import** 13 to 15 %
- **SPF/Anvil Steel Nipples Import** 11 to 12 %
- **SPF/Anvil O-lets (MT-40)- Fire Protection Import** 11 to 13%
- **Ames/Watts** 6 to 9 %
- **AGF Test and Drain** 5 to 6 %
- **Tolco Hangers** 5 to 6 %

These increases are a result of increases in world scrap metal prices, energy costs, labor charges and increased fuel/freight expenses. The unusual increase in SPF products is a direct result of these increasing costs in addition to the Chinese government's reduction of export rebates of up to 13 % (depending upon the product type), resulting in higher costs.

Because of these increases, Reliable will be increasing List Prices to all of our customers on **September 17, 2007**.

Please take the time to review your requirements for these products and place an order with us prior to September 7th for shipment no later than September 15th. We will not be able to hold pricing or ship product at the old price after September 15th. In addition, there could be limited supply of product so getting your order in early will avoid the price increase that will take effect for all shipments after September 17th.

In addition we will be updating our System Components price sheets in order to better serve our customers. We regret the fact that we have to increase our pricing, but we do so only as a result of the price increases that we receive from our suppliers.

Our amended pricing will be posted on the Reliable website at [www.reliablesprinkler.com](http://www.reliablesprinkler.com) and will be available on September 4th. The file can be downloaded from the site.

All of us at Reliable want to thank you for your business and continued support of Reliable's System Components product line.

Sincerely,

Rex Schwendiman  
Vice President, System Components