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Newsletter

System Components Pricing Update!

November 2006

Dear Customer:

Reliable was recently informed of price increases effective **December 4, 2006** from Spears Manufacturing and Metraflex. The increases will be as follows:

- **Spears Manufacturing Solvent Cement Only** 6 - 7 %
- **Metraflex Fireloops** 5 - 15 %

In addition, we have also received the following price increases effective **January 1, 2007** from Anvil International. These increases will be as follows:

- **Merit O-lets and Grooved Shaped Nipples** 5 - 12 %
- **Star Pipe Fittings MT-40 Welded Outlets** 5 - 12 %
- **Merit Adjustable Drop Nipples** 10 %

By way of information, it is anticipated that we will see an increase in price on CPVC products during the month of February in the amount of 6 to 7 %. You should plan your sales and purchasing accordingly.

Because of these increases, Reliable will be increasing List Prices to all of our customers on **December 4th on Solvent Cement and Fireloops**, and on **January 1st on Merit and Star Pipe Fittings Welded Outlets and Grooved Shaped Nipples and Adjustable Drop Nipples**.

Please take the time to review your requirements for Solvent Cement and Fireloops and place an order with us prior to November 27th for shipment no later than December 4th and on O-lets, Grooved Shaped Nipples, and Adjustable Drop Nipples place an order before December 25th for shipment no later than January 1st. We will not be able to hold pricing or ship product at the old prices after the specified ship dates. Please get your orders in early. In addition we will be updating our System Components price sheets in order to better serve our customers.

We regret the fact that we have to increase our pricing, but we do so only as a result of the price increases that we receive from our suppliers.

Our amended pricing will be posted on the Reliable website at www.reliablesprinkler.com and will be available by November 24th. The file can be downloaded from the site.

All of us at Reliable want to thank you for your business and continued support of Reliable's System Components product line.

Sincerely,

Rex Schwendiman
Vice President, System Components