

# Price Update!

May 2006

Dear Valued Customer:

For the past several months, Reliable has incurred significant increases in material costs but we have continued to service our customers. Due to the increases in material costs, we will be increasing our prices on all Reliable Manufactured Products by approximately **10%** effective **Friday, August 11, 2006**.

All orders shipped on or **before** August 11, 2006 will be invoiced at the old prices. All orders shipped **after** August 11, 2006 will be billed at the new prices. Please anticipate your needs and get your orders in early. All orders placed at the current pricing will only be accepted subject to product availability.

We regret the fact that we have to increase our pricing, but we do so only as a result of the increases in material costs.

An updated List Price Book on CD will be mailed to you in the coming weeks. The new list prices will be available in advance on our website at [www.reliablesprinkler.com](http://www.reliablesprinkler.com).

We thank you for your understanding and continued support of Reliable.

Sincerely,



Michael R. Fee  
V.P. Sales & Marketing Operations