



TECHNOLOGY • QUALITY • SERVICE

Newsletter

System Components Pricing Update!

June 2006

Dear Customer:

Reliable was recently informed of price increases effective **July 3, 2006** from Spears Manufacturing on all brass insert fittings, Nibco and FPPI on all brass valves and brass fire department equipment, Seminole on all steel nipples, and Erico on all hanger equipment, and GAST on all air compressors. The increases will be as follows:

- **Spears Manufacturing Brass Insert Fittings** 30 - 40 %
- **Nibco Brass Valves - Only** 10 - 15 %
- **FPPI Brass Valves and Fire Department Equipment** 10 - 15 %
- **Seminole Nipples** 5 - 8 %
- **Erico Hanger Equipment** 3 - 9 %
- **GAST Manufacturing** 6 - 10 %

Because of these increases, Reliable will be increasing List Prices to all of our customers on the products manufactured by the vendors listed above on **July 3, 2006**.

There will be no protected purchases for the Spears brass inserted fittings as this is an immediate increase due to the volatility of the cost of brass. What we have in stock and any future buys before **July 1st** will be available at our current pricing but will be limited to stock availability.

Please take the time to review your requirements for these products and place an order with us prior to June 23rd for shipment no later than June 30th. We will not be able to hold pricing or ship product at the old price after June 30, 2006. Please get your orders in early.

In addition we will be updating our System Components price sheets in order to better serve our customers.

We regret the fact that we have to increase our pricing, but we do so only as a result of the price increases that we receive from our suppliers.

Our amended pricing will be posted on the Reliable website at www.reliablesprinkler.com and will be available by June 16th. The file can be downloaded from the site.

All of us at Reliable want to thank you for your business and continued support of Reliable's System Components product line.

Sincerely,

Rex Schwendiman
Vice President, System Components