

System Components Pricing Update!

January 2005

Dear Customer:

Reliable was recently informed of a price increase effective March 1, 2005 from Seminole, Milwaukee, and Nibco. The increase will be as follows:

- **Seminole Nipple Products** 6 %
- **Milwaukee Butterball Valves** 7 %
- **Nibco Valves** 6 - 11 %

Because of these increases, Reliable will be increasing List Prices to all of our customers effective **March 1, 2005**.

Please take the time to review your requirements for these products and place an order with us prior to **February 21st** for shipment no later than **February 25th**. We will not be able to hold pricing or ship product at the old price after **March 1, 2005**. Please get your orders in early.

SPECIAL NOTE - We have been informed that there will be an increase on **CPVC Pipe and Fittings** sometime during the month of March as well. We are giving you advanced notice of this increase so that you can buy ahead for projects you have on the books as well as for pricing consideration on any future projects. We anticipate the increase to be **approximately 8%** and is the result of price increases from Noveon.

We regret the fact that we have to increase our pricing, but we do so only as a result of the price increases that we receive from our suppliers.

Our amended pricing will be posted on the Reliable website at www.reliablesprinkler.com and will be available by **February 7th**. The file can be downloaded from the site.

All of us at Reliable want to thank you for your business and continued support of Reliable's System Components product line.

Sincerely,



Rex Schwendiman
Vice President, System Components