



TECHNOLOGY • QUALITY • SERVICE

System Components Pricing Update!

October 2005

Dear Customer:

Reliable was recently informed of a price increase effective November 14, 2005 from Harvel Plastics. The increase will be as follows:

- **Harvel CPVC Pipe** **10 %**

Because of this increase, Reliable will be increasing List Prices to all of our customers effective **November 14, 2005**. This increase is a result of market conditions that have never before been faced by the PVC and CPVC industry. The recent hurricanes caused a tremendous amount of damage to major chemical plants. The plants that were damaged are experiencing infrastructure related problems such as lack of electricity, damaged rail systems, and damage to transmission lines for key feedstock components. The industry has lost over 400 million pounds of production as a result of these conditions.

Due to the severity of the current market conditions and the tightness on raw materials, we will not be able to allow pre-buys or accept orders for delayed shipment requests. We appreciate the trust that you place in us as your material supplier and will do everything we can to minimize the impact that these current market conditions have on our business.

It is also anticipated that we will see a price increase on CPVC fittings from Spears Manufacturing in the next week or two. I will announce that increase as soon as it is announced to us. Please keep in mind that when the increase is announced it will go into effect the day of the announcement and will be under the same terms and conditions as those noted above for Pipe.

Our amended pricing will be posted on the Reliable website at www.reliablesprinkler.com and will be available by **November 14th**. The file can be downloaded from the site.

All of us at Reliable want to thank you for your business and continued support of Reliable's System Components product line.

Sincerely,

Rex Schwendiman
Vice President, System Components