



TECHNOLOGY • QUALITY • SERVICE

Price Update!

June 2004

Dear Valued Customer:

We strive to provide the latest advancements in technology combined with the highest level of quality and customer service.

Due to sharp increases in material costs, our prices on all Reliable Manufactured Products will increase approximately 8% on Sprinklers and 10 % on Valve products effective **September 1, 2004**. Price increases will vary by product groups.

All orders shipped on or **before** August 31, 2004 will be invoiced at the old prices. All orders shipped **after** September 1, 2004 will be billed at the new prices. We are currently working on the updated 2004 version of the Price Book on CD and will mail it to you under separate cover in the coming weeks.

We thank you for your continued support of Reliable Equipment. We look forward to offering you the best in technology, quality, and service!

Sincerely,

A handwritten signature in black ink that reads "Michael".

Michael R. Fee
V.P. Sales & Marketing Operations