

System Components Pricing Update!

August 2004

Dear Customer:

Reliable was recently informed of a price increase effective September 6, 2004 from the following manufacturers:

- **Ward** 7 % increase on cast and malleable iron screwed fittings
- **Anvil** 7 % increase on cast and malleable iron screwed fittings
- **Erico** 11 % increase on hanger products

Because of these increases, Reliable will be increasing List Prices to all of our customers effective **October 1, 2004**.

Please take the time to review your requirements for these products and place an order with us prior to **September 27th** for shipment no later than **October 1st**. We will not be able to hold pricing or ship product at the old price after **October 1, 2004**. Please get your orders in early.

In addition, we will be adding and updating some of our other System Components price pages in order to better serve our customers.

We regret the fact that we have to increase our pricing, but we do so only as a result of the price increases that we received from our suppliers.

Our amended pricing will be posted on the Reliable website at www.reliablesprinkler.com and will be available by September 13th. The file can be downloaded from the site.

All of us at Reliable want to thank you for your business and continued support of our System Components product line.

Sincerely,



Rex Schwendiman
Vice President, System Components