

## System Components Pricing Update!

November 2004

Dear Customer:

Reliable was recently informed of a price increase effective December 6, 2004 from Anvil International and Afcon. The increase will be as follows:

- **SPF-Import Cast Iron Screwed Fittings** 9 - 13%
- **SPF-Import Ductile Iron Screwed Fittings** 9 - 13%
- **SPF-Import Grooved Couplings & Fittings** 9 - 13%
- **Gruvlok Domestic Grooved Couplings, Fittings & Valves** 10%
- **Merit O-lets, Flanges, Adjustable Drop Nipples & Longnecks** 11%
- **Afcon Hangers** 9%

Because of these increases, Reliable will be increasing List Prices to all of our customers effective **January 3, 2005**.

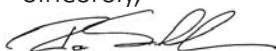
Please take the time to review your requirements for these products and place an order with us prior to **December 27th** for shipment no later than **December 30th**. We will not be able to hold pricing or ship product at the old price after **January 3, 2005**. Please get your orders in early.

In addition, we will be adding and updating some of our other System Components price pages in order to better serve our customers. We regret the fact that we have to increase our pricing, but we do so only as a result of the price increases that we receive from our suppliers.

In the next few weeks, we will be mailing you a revised Price Book on CD with the System Components price pages effected by this increase. Our amended pricing will be posted on the Reliable website at **www.reliablesprinkler.com** and will be available by **December 3rd**. The file can be downloaded from the site.

All of us at Reliable want to thank you for your business and continued support of Reliable's System Components product line.

Sincerely,



Rex Schwendiman  
Vice President, System Components