

Reliable

TECHNOLOGY • QUALITY • SERVICE

TAKING YOU THROUGH THE 21st CENTURY & BEYOND

Newsletter

SYSTEM COMPONENTS

••• PRICING UPDATE •••

April 2003

Dear Customer:

Reliable was recently informed that Erico Hangers will be increasing their pricing on all of their hanger equipment by approximately 6%. Strut pricing will be increased by 8%. Erico is announcing this price increase for May 1, 2003. Because of this announcement, Reliable will be increasing their pricing on all hanger equipment from Erico on June 2, 2003.

On a brighter note Reliable is announcing a DECREASE in pricing on our line of Star Piping Product Cast Iron Threaded Fittings. We hope that this price decrease will be a benefit to all of our customers as you seek to become more competitive in this very challenging market place. This DECREASE will also take effect on June 2, 2003.

Please take the time to review your requirements for hanger products and place an order with us prior to May 23rd for shipment no later than May 30, 2003. We will not be able to hold pricing or ship product at the old price after May 30, so it is very important that you get your order in early.

In addition we will be adding and updating some of our other system component price sheets in order to better service our customers.

All of us at Reliable want to thank you for your business and continued support of Reliable's system components product line.

Sincerely,



Rex Schwendiman
Vice President, System Components