

# Price Update!

December 2003

Dear Valued Customer:

We strive to provide the latest advancements in technology combined with the highest level of quality and customer service.

Due to increases in costs as well as the incorporation of new protection devices required by Underwriters Laboratories for glass bulb sprinklers, our prices on all Reliable Manufactured Products will increase approximately 7% effective February 2, 2004 .

All orders shipped on or before January 30, 2004 will be invoiced at the old prices. All orders shipped after January 30, 2004 will be billed at the new prices. We are currently working on the updated 2004 version of the Price Book and will mail it to you under separate cover in the coming weeks.

We thank you for your continued support of Reliable Equipment. We look forward to offering you the best in technology, quality, and service!

Sincerely,



Michael R. Fee  
V.P. Sales & Marketing Operations